

BEFORE THE
ILLINOIS COMMERCE COMMISSION

IN THE MATTER OF:)
)
PT COMMUNICATIONS, INC.)
) No. 06-0735
Application for a certificate)
of local authority to operate)
as a reseller and facilities-)
based/UNE-P carrier of)
telecommunications services)
throughout the State of)
Illinois.)

Chicago, Illinois

December 21, 2006

Met pursuant to notice at 10:00 a.m.

BEFORE :

MR. JOHN RILEY, Administrative Law Judge.

APPEARANCES :

MR. PATRICK CROCKER,
9100 Comerica Building,
Kalamazoo, Michigan 49007,
appeared for applicant,
telephonically;

1 APPEARANCES: (Cont'd.)

2 MS. KAREN CHANG,
3 527 East Capitol Avenue,
4 Springfield, Illinois 62701,
5 appeared for Commission
6 Staff, telephonically.
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14 SULLIVAN REPORTING COMPANY, by
15 Teresann B. Giorgi, CSR
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I N D E X

<u>Witnesses:</u>	<u>Dir.</u>	<u>Crx.</u>	By <u>Examiner</u>
Andrew Plocienniczak	6		12

E X H I B I T S

<u>APPLICANT'S</u>	<u>For Identification</u>	<u>In Evidence</u>
1	13	14
2	13	14

1 JUDGE RILEY: Pursuant to the direction
2 of the Illinois Commerce Commission, I call
3 Docket 05-0735. This is an application by
4 PT Communications, Inc., for a certificate of
5 local authority to operate as a reseller and
6 facilities-based/UNE-P carrier of telecommunications
7 services throughout the State of Illinois.

8 Mr. Crocker, you are appearing as
9 counsel for the applicant?

10 MR. CROCKER: Yes, I am, your Honor.

11 JUDGE RILEY: Would you enter an appearance,
12 stating your name and address, please.

13 MR. CROCKER: Yes. Patrick Crocker,
14 C-r-o-c-k-e-r, with Early, E-a-r-l-y, Lennon,
15 L-e-n-n-o-n, Crocker, C-r-o-c-k-e-r, Bartosiewicz,
16 B-a-r-t-o-s-i-e-w-i-c-z, we're a P.L.C. Our address
17 is 900 Comerica, like the bank, C-o-m-e-r-i-c-a,
18 Building, and it's Kalamazoo, K-a-l-a-m-a-z-o-o,
19 Michigan 49007. And I have the chief operating
20 officer testifying on behalf of the applicant
21 today.

22 JUDGE RILEY: All right. Thank you.

1 JUDGE RILEY: Mr. Crocker, please proceed with
2 any direct examination you may have.

3 MR. CROCKER: Thank you, your Honor.

4 This matter comes before you -- it was
5 previously before you June 24th, 2004, when you
6 initially took testimony in support of this
7 applicant and its request for a certificate of local
8 authority to operate, and that was in cause
9 No. 04-0403. I just wanted you to be aware of that.

10 This is a company, due to an
11 administrative issue, failed to make a filing and
12 lost its certification with a change in address.
13 And we're seeking to get its certificate back.

14 ANDREW PLOCIENNICZAK,
15 called as a witness herein, and after having been
16 first duly sworn, was examined and testified as
17 follows:

18 DIRECT EXAMINATION

19 BY

20 MR. CROCKER:

21 Q Okay. Mr. Plocienniczak, could you please
22 state your name and business address for the record.

1 A My name is Andrew Plocienniczak,
2 P-l-o-c-i-e-n-n-i-c-z-a-k. The business address is
3 7333 North Oak Park, O-a-k P-a-r-k, Avenue in Niles,
4 N-i-l-e-s, Illinois 60714. And I'm the CEO of
5 PT Communications, Inc.

6 Q Okay. And is the purpose of your testimony
7 today to describe the nature of your company
8 business and to demonstrate the company's financial
9 and managerial and technical ability to provide the
10 telecommunications services contemplated in this
11 application?

12 A Yes, it is.

13 Q Could you please briefly describe the
14 nature of the nature of the telecommunications
15 services that this company intends to offer
16 customers in the State of Illinois?

17 A The services we looking to offer is the
18 local services, the UNE-P.

19 JUDGE RILEY: Mr. Plocienniczak, we're not
20 getting it. Are you on a cell phone?

21 THE WITNESS: Yes, I am. I will try to speak
22 up. Is it any better now?

1 JUDGE RILEY: It's better now. Yes.

2 What was your answer to the last
3 question?

4 THE WITNESS: The answer to that is, our intent
5 is to provide local services in Illinois under the
6 interconnect agreement with AT&T or SBC, currently.
7 So, that's the only service PT is looking to
8 provide.

9 JUDGE RILEY: Okay.

10 MR. CROCKER: Q In what state is the company
11 organized?

12 A Texas.

13 Q And is the company authorized to provide
14 intrastate telecommunications services, similar to
15 the offering proposed in this application, in any
16 other states?

17 A No, sir.

18 Q Could you please briefly describe your
19 background in business and telecommunications?

20 A My background goes back about ten years
21 now. We started a company called World Discount
22 Telecommunications, which provides

1 telecommunications services mainly international
2 services to ethnic customers, central and Europeans.
3 And I'm the CEO of the company, as well, responsible
4 for managerial, initially marketing. So, I've been
5 running it for ten years now. The company has about
6 100,000 customers. So, that's my background
7 starting here ten years ago.

8 Q So, is it my understanding that you are
9 managing PT Communications in addition to serving in
10 a similar capacity in a company called WDT
11 Telecommunications?

12 A Correct.

13 Q And is WDT Telecommunications authorized to
14 provide service in Illinois?

15 A Yes, it is.

16 Q Is that authority limited to long-distance
17 authority?

18 A Correct.

19 Q Is it fair to say that there's a
20 relationship or a close relationship between the two
21 entities?

22 A Yes, it is.

1 Q Is it correct to state that the nickel
2 support required to run PT Communications is
3 out-sources to WDT Telecommunications?

4 A That's correct.

5 Q And how many people does WDT
6 Telecommunications employ?

7 A There's about 50 employees.

8 Q Okay. And has PT Communications' financial
9 circumstances adversely changed since we filed this
10 application?

11 A No.

12 Q And how will the company bill for services?
13 Is it on a monthly basis?

14 A Yes, on a monthly basis and it will be a
15 post paid service.

16 Q There are no local prepaid services
17 contemplated here?

18 A That's correct.

19 Q Will the toll free number to contact the
20 company appear on the bill?

21 A Yes, it will.

22 Q How does the company plan to solicit

1 customers in Illinois -- or how will it solicit
2 customers?

3 A The intention is to use all marketing
4 vehicle. Again, we -- since we are targeting ethnic
5 customers, it will be ethnic media world based
6 telemarketing.

7 Q Is it also correct to say that all your
8 marketing will be done through WDT
9 Telecommunications out-sources?

10 A Correct.

11 Q Is the company willing to abide by the
12 federal and state slamming and cramming laws?

13 A Yes, it is.

14 Q Are you familiar with the application that
15 was filed in this particular case?

16 A Yes.

17 Q Is the information contained in the
18 application true and correct in all material
19 respects to the best of your knowledge?

20 A Yes, it is.

21 MR. CROCKER: Your Honor, I have no further
22 questions at this time.

1 JUDGE RILEY: Thank you, Mr. Crocker.

2 Ms. Chang, did you have anything that
3 you wanted to address to Mr. Plocienniczak?

4 MS. CHANG: No, your Honor.

5 JUDGE RILEY: All right. Thank you, very much.

6 Mr. Plocienniczak, bear with me. I
7 may just have one or two of my own.

8 EXAMINATION

9 BY

10 JUDGE RILEY:

11 Q Is the company going to be doing business
12 under any assumed or doing business as names?

13 A No.

14 Q And it's my understanding that the books
15 and records of the company will be kept at its
16 offices in Niles, Illinois?

17 A That's correct.

18 Q In the event that the company needs to
19 provide technical support for its operation, will it
20 be doing its own technical support or will it be
21 contracting out for such support?

22 A We'll be doing our own technical support.

1 Q And will the company be offering operator
2 assisted services or will that be left to the
3 underlying carrier?

4 A That will be underlying carrier.

5 JUDGE RILEY: Thank you.

6 (Witness excused.)

7 JUDGE RILEY: Ms. Chang, is it correct to say
8 that Staff recommends that the requested
9 certificates be issued in this matter?

10 MS. CHANG: Yes, your Honor.

11 JUDGE RILEY: Thank you.

12 And the only other issues that I
13 wanted to address, Mr. Crocker, will regard to the
14 management profiles that were filed on our e-docket
15 system, I would like to mark those as Applicant's
16 Exhibit 1.

17 And with regard to the financial data
18 that was filed on our e-docket system, I would like
19 to mark those as Applicant's Exhibit 2. That was a
20 balance sheet and profit and loss statement.

21 (Whereupon, Applicant's

22 Exhibits 1 and 2 were

1 marked for identification.)

2 JUDGE RILEY: And I trust that you are moving

3 for the admission of Applicant's Exhibits 1 and 2

4 into evidence?

5 MR. CROCKER: Yes, I am, your Honor.

6 JUDGE RILEY: Does Staff have any objection?

7 MS. CHANG: No objection, your Honor.

8 JUDGE RILEY: Thank you.

9 Then, Applicant's Exhibits 1 and 2 are

10 admitted into evidence.

11 (Whereupon, Applicant's

12 Exhibits 1 and 2 were

13 received in evidence.)

14 JUDGE RILEY: Mr. Crocker, did you have anything

15 to follow up with on the application?

16 MR. CROCKER: No, your Honor. Thank you.

17 JUDGE RILEY: Thank you. And I thank all the

18 parties.

19 I will then direct the court reporter

20 to mark this matter heard and taken. And I will

21 endeavor to have an order prepared for the

22 Commission, if not by the 10th of January, then no

1 later than the 24th.

2 MR. CROCKER: Thank you, your Honor.

3 JUDGE RILEY: Thank you. And thank you,
4 Ms. Chang.

5 HEARD AND TAKEN

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